Social Science Update

Presented by Elizabeth Perry, DrPH, Office of Planning and Risk October 28, 2025



Early career

Over-contributors
Trading during turmoil
Nearing retirement
In retirement



Series for new hires younger than 35

(with Office of Participant Experience and Office of Investments)

- -How the TSP fits with other benefits
- -Avoiding the pitfalls of early withdrawals



New to the TSP? Turn every \$1 into \$10

Every \$1 you invest in the TSP can grow to \$10 in 35 years—without you needing to do anything else. Thanks to compound interest, \$1 will grow to \$10 after 35 years completely on its own, assuming a 6.8% annual rate of return with diversified investments.* In other words, what you put into your TSP account can become ten times more by the time you're ready to take it out.

And yes, every \$1 your agency or service contributes to your account can grow to \$10 in 35 years, too.* If you're eligible for matching, when you contribute 5% of your pay, your agency/service contributes a total of 5% too—essentially doubling your savings. So, for example, \$1 could grow to \$20—twenty times what you put in!

Wondering how it works? When the investments in your TSP account generate earnings, those earnings can generate earnings as well. That's called "compounding," and it's extremely powerful over time. The more savings you have, the more potential you have for growth.

Grow with us. Time is your greatest ally when investing, and the sooner you invest, the more your money can earn for you.

- -Balancing TSP contributions and student loans
- -Webpage (tsp.gov/grow) with different scenarios



\$1 can grow to...



Ready to turn more of your \$1s into \$10s? Log in to your agency or service payroll system and select the Thrift Savings Plan option to increase your contributions. Or you can complete an election form and submit it to your HR/benefits or administrative office:

- For federal civilian employees: Form TSP-1
- For uniformed services members: Form TSP-U-1

Early career



Received an Excellence in Financial Literacy Education award in April

In our test, participants younger than 35 who learned how \$1 can grow to \$10 were 2.5 times more likely to increase their TSP contributions.



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Over-contributors

~13,000 active FERS and BRS
All younger than age 50
On track to reach IRS elective deferral limit before end of 2024

max out early = contributions stop = matching ends

Goal: Adjust saving, contribute all year and get full match check leave and earnings statement, estimate contributions, use calculator, etc.



Over-contributors

You are in a small group of participants who may be contributing too much to your TSP account. You're on track to contribute more than \$23,000 of your own money to the TSP this year, according to our records. That's more than the IRS allows.*

Last year, participants who reached the limit early missed out on hundreds of dollars in matching on average. Don't join them. Here's what you can do:

2024: 23% successfully adjusted and did not miss matching

Over-contributors

Plus, for the first time, we reached out again last December to remind these participants how to avoid exceeding the IRS limit in the new year.

2025 IRS contribution limit

During 2024, you were in a small group of participants who might have been contributing too much to your TSP account. Each year, the IRS limits how much participants can contribute to retirement plans including the TSP. Next year, the IRS elective deferral limit is \$23,500.*

Interested in contributing the maximum next year? If you reach \$23,500 before the end of 2025, we won't be able to process any more of your contributions, and your agency won't be able to match them either. If this happens, you can miss out on hundreds of dollars in matching.

- If you'd like to contribute the maximum amount to the TSP and are paid biweekly (26 pay periods), your dollar amount would be about \$904 per paycheck. If you make both traditional and Roth contributions, your combined biweekly total should not exceed \$904.
- If you'd like to contribute the maximum amount to the TSP and are paid monthly (12 pay periods), your dollar amount would be about \$1,959 per paycheck. If you make both traditional and Roth contributions, your combined monthly total should not exceed \$1,959.
- To change how much you save, log in to your agency's payroll system** and select the Thrift Savings Plan option. Or submit Form TSP-1 (scroll down to "Forms and resources" at tsp.gov) to your benefits/payroll office. Remember to review your traditional and Roth contributions if you make both. To stay within the IRS elective deferral limit, the combined total (traditional plus Roth contributions from your pay) can't be more than \$23,500* in 2025.

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Trading during turmoil



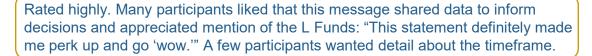
Participants who moved at least some* of their savings to the G Fund after market turmoil

- Split by age: Under 40, 40-49, 50-59, 60-69
- Active or separated (one-third were retired); roughly one-quarter uniformed services

Topics: Details behind decision to move, any regrets, message testing

Message testing

- 1. Participants who stick to their long-term goals during market downturns can end up with tens of thousands of dollars more in savings over time.
- 2. Even in March of 2020—when the stock market was the most volatile it had been in 30 years—almost 95% of TSP participants made no changes to their existing investments at all.
- 3. Remember that investing for retirement is for the long-term. Try not to let short-term market movements steer you off course.
- 4. Participants who stayed in their ageappropriate L Fund after recent market turmoil have had returns more than 3 times higher than those who moved everything to the G Fund.
- 5. By the time you react to a downturn, the markets may be moving in the opposite direction, and you could miss significant gains. Instead, focus on a consistent investment strategy to take advantage of compound earnings and dollar-cost averaging.



Trading during turmoil: July newsletter

Understanding the power of L Funds

Staying the course vs. timing the market

Trying to move your money in and out of the markets during downturns can be risky. It's hard to know when to pull out—and even harder to know when to get back in. Participants who try this during market swings can end up locking in losses and missing out on gains. In fact, since January 31 of this year, participants who stayed in their age-appropriate L Fund have earned returns more than 2.5 times higher than those who moved all of their savings to the G Fund.* Of course, past performance does not guarantee future results, but staying invested in your L Fund helps you ride out the ups and downs and often leads to better long-term results.

- -Highest-rated newsletter item of all time
 - -Third-largest daily net inflow to
 - L Funds in almost 5 years (\$208.7M)



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Thinking about

Keep score and sa

Here are some tips that work for

Diversify your TSP investments to ma imize returns. For example, you could ch Fund (L Fund) to invest your savings in a

Ways to withdraw

Remember: When you retire, you don't have to do anything with your TSP account immediately. You can keep it for as long as you like, even after you retire or separate from federal service or the uniformed ser-

> noney from your savings until t you start taking required minw 73 at the earliest. And even ou reach your RMD age, we'll o satisfy any required amount

our future income

nt age (or your actual

). If you're still working,

ound age 62 or 63.

aving a retirement age in s. If it helps, the average

ed your TSP investments to

ancial Wellness Survey, the

er than age 50 was 20-29

Helping participants retire comfortably wher

Updated emails to participants ages 50-69

- For 1.5+ million participants with emails on file who were nearing or already in retirement (active + separated)
- 4 emails about TSP's low expenses, flexible withdrawal options, and other considerations in retirement
- Based on findings from previous focus groups (participants wanted to hear more from the TSP, for example)

safeguarding their accounts—are Keep money in your pock

Retired TSP participants often tell

what to do with their TSP accounts

50 and even earlier. We put this s

Helping participants retire comfort

You can stay with the TSP even if Many retirees decide to keep their to take advantage of flexible without easy-to-understand investment fun didn't even know that keeping thei

Here's some important informati eral options for how to use your n ble withdrawal options allow you to that works for you. And the TSP is expenses, which are lower than 9

You can stay with the TSP for

TSP retirement planning series

Over the next few weeks, we'll send you a with information you need to make the be ment goals. We've been planning this ser find it helpful. We've also put together a f you're leaving federal service. Whenever options, and staying with the TSP is one

equal 0.10%, you'll have about \$315, annual rate of return on average and contributions). That 0.10% means that expenses for every \$1,000 you've inv

. Using the same assumptions, if you i years-but with higher expenses total about \$260,000. That 1.1% means th expenses for every \$1,000 you've inv

That extra 1% in expenses would cost

ter leaving federal or uniformed service? lot. All participants (whether you're still en government or not) can roll over money fr plans to the TSP. Rollovers allow you to c ment savings in one place so that it's easi you're on target to meet your goals with tion. And because the TSP's low-cost fund pensive, your savings could grow faster

Don't let short-term market moveme course. You've probably heard that tin timing the market. Diversified index fu available with the TSP routinely perforr managed funds that try to predict the n

3. Estimate how much income you'll need per year-and how much of that will come from the TSP. All of this can vary, but one way to estimate your expenses in retirement is to say you'll need an annual amount equal to 75-85% of your final salary.

For example, someone with a final salary before retirement of \$100,000 might want about \$75,000 in income each year during retirement. If you have a pension and Social Security payments totaling \$50,000 per year, you'd want your TSP investments to cover about \$25,000 per year. Think about how our withdrawal options can get you there.

Simple and easy to understand. I look forward to

In this time, it's comforting that you are keeping us, your

Love your series on the TSP. Trust me, my \$ is staying right Continue to provide information.Thank

I am very happy with TSP

Feedback:

Thanks for the continued supply of

perfect size.

Nearly 8,000 comments, overwhelmingly positive should have left all Read rates high, unsubscribes very low plan my I worked for Merrill Lynch

prior to the Federal government More positive comments than any other email series at the time preciated!

of the saver, I have seen racked and responded to questions that came in

what a wonderful, wealthbuilding tool the TSP is.

TSP has been my

for your hard

Hundreds of requests for a series solely for retirees

(Roth in-plan conversions, required minimum distributions, tax rules) options and get right now.

Very clear,

months, so this is timely.

Thank you for taking care of

Thank you. 😊

regularly and you all are working hard

Thank you.

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Roughly 750,000 participants Ages 60+ and separated 4-email series (plus a bonus)

Almost exclusively based on questions from retirees



Email I

In retirement? This one's for you. You asked, and we'll answer: We've created a new series for those who have reached the retirement phase of their journey. It is just for you, and the content is almost exclusively based on hundreds of questions that participants sent us this spring about living in retirement. Since you're a part of our "in" crowd, over the next few weeks, we'll send you details about required minimum distributions, managing investment return and risk, withdrawing from traditional vs. Roth balances (including Roth in-plan conversions), tax rules, and more.

You can stay with the TSP forever if you choose

We'll start with a big one: When you retire, you don't have to do anything with your TSP account immediately. We get this question a lot and continue to hear from participants who don't know that keeping their money in the TSP is an option. Some were even told incorrect information during pre-retirement seminars, so we want to make this point clear.

You can keep your TSP account for as long as you like if you maintain the minimum account balance of \$200. You don't have to remove any money from your savings until you reach the age that the IRS requires you to start taking required minimum distributions (RMDs). And even then, you can stay with the TSP.

After you've reached <u>your RMD age</u>, **we'll automatically send you a payment** to satisfy any required amount before the deadline each year.

Want to consolidate? You can do it with us.

Wondering if you can still add new money to your TSP after leaving federal or uniformed service? This is another frequent question. While you can no longer contribute from payroll deductions after you leave federal service, all participants (including retirees) can roll over money from eligible retirement plans, like 401(k)s or IRAs, into the TSP. Rollovers allow you to consolidate your retirement savings in one place so that it's easier to evaluate whether you're on target to meet your goals with a consistent investment strategy. And because the TSP's low-cost funds are usually less expensive, your savings could grow more quickly in your TSP account.

\$120 in expenses per year vs. \$3,000

Where you choose to keep your savings can have a big effect on your retirement income. The TSP has some of the lowest expenses in the industry, and we're completely transparent about them.

Remember that retirement plans and investment options charge fees. You may have heard that <u>the TSP's expenses</u> are lower than 99% of investment options.* The goal is to keep expenses low so that your money continues to grow in the TSP, even *after* you stop working.

Some financial advisors may approach you with opportunities that sound too good to be true. While qualified advisors can add value, they often charge at least 1% (\$1 for every \$100 in your account) each year. That's **more than 25 times** what the TSP cost last year.**

Email 2

Email 3

Email 4

What do short-term market drops n retiree?

When stock markets are volatile—as they have few months—it can be tempting to make investion short-term changes. But by the time you reamarkets may be moving in the opposite direction out on significant gains.

Remember that retirement investing is for the I you stop working. When we asked participants need their TSP investments to last in retireme estimate from those who were retired or no long years. If you take a long-term view, there is less day movements in stocks. Diversified index fund ble with the TSP routinely perform better than act that try to predict the markets.

If you're taking withdrawals from your TSP acc L Income Fund was designed for you. The L I allocated to our G Fund, which focuses on probability and I Funds (C, S, and I Funds), so your savings have growing over time. Compared to investing so growth potential provided by the L Income more of income in retirement.

One topic that generates lots of participant questions is mum distributions (RMDs), which the IRS requires for m plans, not just the TSP. In this email, we'll go into deta RMDs are, how they work, and when they begin. But the bottom line:

- When you retire, you don't have to do anythi
 TSP account immediately as long as you mair
 mum account balance of \$200. You don't have to
 money at all from the TSP until you reach the agrequires you start taking required minimum distri
- Even then, you can stay with the TSP: After you reage, we'll automatically send you a payment to required amount before the deadline each year a have your correct information. In other words, whe RMDs on your TSP account, we'll take care of the

When do RMDs start, and when are they

The first year in which you're separated from federal se reached your applicable RMD age or older is called y bution calendar year." If you're already taking withdraw reach RMD age, it's possible that the amounts you to enough to satisfy your RMD for the year. If not, we'll first RMD (or whatever is left of it) by April 1 of the follow date is called your "required beginning date."

What are the TSP's withdrawal options for retirees again?

Remember that when you retire, you don't have to do anything with your TSP account immediately.* Indeed, the average civilian participant waits about a year after retiring before taking any TSP withdrawals, and—among participants who left federal service at age 62 or older—more than one-third haven't taken any withdrawals after three years.

But whenever you're ready, the TSP has several options for your retirement income. Just log into My Account at tsp.gov and select "Withdrawals and Rollovers Out."

How do I decide between them?

The combination of options that you choose depends on your individual situation, how much you expect from any pensions and Social Security, and your withdrawal strategy. Even if you've been withdrawing for years, it never hurts to reassess whether your approach is still working for you. For example, some participants choose to take partial TSP withdrawals as needed during the first few years after retirement. Others prefer the flexible and regular income of installment payments based on a fixed dollar amount, which they can stop, start, or update at any time.

Participants often ask about choosing between installment payments based on life expectancy or an annuity from our outside provider. Installments allow you to receive payments from your TSP account while retaining control of your savings, so you can adjust the amount and frequency of your withdrawals, change your investments, roll money in, or take partial withdrawals if needed over time. However, installments continue only as long as you have a balance in your TSP account, while annuities guarantee lifelong income.

13,500 comments This is the best concise. Love the TSP. = biggest response to info on how to interact you folks are with my TSP in retirement. any email series great. Don't Give the young person Thank you to the who came up with this a let anyone tell FRTIB and ETAC promotion. Whoever you differently. I moved some TSP funds to for continuing to an IRA in hopes that it support the thought of this vould do better with a little interests of [TSP] idea deserves a more risk. Well, since it participants. I've been struggling with promotion. hasn't done as well as my whether to leave [my IMMEDIATELY. TSP. I've been wondering if I funds] in TSP or transfer can move it back. TSP is best Didn't know [my wife] to a financial planner. for me. could've kept it in TSP These emails are helping until much later. We I have participated in TSP me make that decision. I'm so lucky almost since the beginning of transferred it, [and] the/ the program, and I am thankful to have you fees have been high. everyday for the trusted in my life! Very reassuring. A Thank you partner in TSP. for always on the informatio keeping us will not be moving my "in" the keep telling folks: The TSP will money from my TSP know. This was a perfect message This has been an handle all problems. And you account, but I will b to receive from TSP because excellent series moving my mone do. I've heard so many panic I now have a clearer picturg AAAA specifically directed at from other 401Ks a of managing my TSP about RMDs. I knew you would retirees! ++++! **THANK** IRAs to TSP. contributions! handle it when the time came. YOU FOR **BEING** KIND. This was the best & clearest TSP is the most Appreciate info directly explanation I've read. It is fantastic helpful and from the TSP and not a that the TSP does this automatically! This was awesome transparent Great information money-making private information, and it investment about being able to institution that I may not helped me make some leave money in my institution of all. changes to increase my L trust. TSP is very well-run, and I'm TSP even after Fund in retirement. very happy to be a member. reaching RMD age.

20

Best

explanation of

RMDs [that]

I've seen.

9"1" bilo

wealth

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you for

TSP.

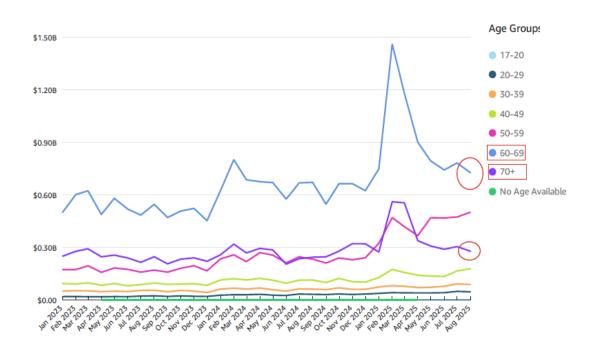
education

on post

retirement.

Largest daily net inflows to L Income in 5 years (\$58.6M and \$55.6M) Fifth-largest 2-day net inflow to L Income ever (\$98.7M)

And we saw fewer account closures in the ages who got the series (60+) during the month we sent. All other ages increased or stayed the same.





Questions



